



SEAGATE



Why sell DriveCare rescue plan?

Protect your CCTV recordings with DriveCare rescue plan

3-year Rescue Surveillance DriveCare Plan. Under the protective wing of SkyHawk, vandalism, viruses and accidents are no longer the end of the world.



Rescue

DATA RECOVERY
SERVICES

For SkyHawk products

Surveillance
Rescue DriveCare™ 





ARE YOU LOOKING
TO ADD VALUE TO
YOUR SURVEILLANCE
OFFERING?



DriveCare Data Recovery Plan – What is it?

The DriveCare data recovery solution offers you and your customer's peace of mind on their data plus a way of securing you additional revenue.

Why sell DriveCare recovery plan.

			
		Benefits for the Installer/Reseller	Benefits for the End-User
✓	Offer your customer a unique value added service		3-year protection of the customers most valuable DATA - CCTV recordings
✓	Give yourself a competitive advantage		Advanced replacement HDD - to keep the system recording and operational
✓	Increase customer loyalty		Fast, safe, secure data recovery
✓	Increase your revenue stream		Recovered data is encrypted and returned on a new hard drive
✓	Offer as part of your maintenance agreement		Peace of mind data preservation and data protection



For AI-enabled video surveillance choose SkyHawk AI



Give your Surveillance Clients the ultimate peace of mind with Rescue Surveillance DriveCare Plan. Whether there is mechanical damage, virus, data corruption or deletion, Seagate has you covered. We provide industry leading data recovery and advanced replacement drive service, all under one unique service plan, and its all done in-house at one of Seagate's secure design labs.




- **Fast and easy data recovery process**
- **More than 30 years of experience in data recovery resulting in a 90% success rate**
- **Secure data handling in a fully controlled environment**
- **DriveCare advanced replacement service to keep your surveillance system operational and recording**
- **Supports CCTV RAID storage systems up to 10 drives**

What are you waiting for?
Get selling!!

What a great service offering -
where do I buy?

SERVICE OPTIONS



	One off purchase	Sell DriveCare for the RRP
	Recurring revenue stream	A monthly/annual agreement to cover the DriveCare service spread out over 3 years
	Include in your maintenance contract	Enrich your maintenance contract with DriveCare recovery and replacement service

How to claim - The process

Step 1

Open a case.

Contact our customer service team. Following validation a replacement hard drive will be shipped directly to your site address. For the return hard drive, a shipping label will be provided via email. Simply print the label, attach to the box and return to Seagate.

Step 2

Send us your device.

Send your devices to a professional, secure ISO 9000 certified lab where our world-class Seagate engineers will get to work recovering your data.

Step 3

Rest easy.

Once recovery is complete, we'll send back your secure, encrypted data on a new Seagate drive so only you will be able to access it.

Available now from your local Surveillance distributors.